

No.: 86/VNF-BCTC

Ho Chi Minh City, April 30th, 2025

**PERIODIC INFORMATION DISCLOSURE OF FINANCIAL
STATEMENTS**

To: Hanoi Stock Exchange

Compliance with the provisions of Article 14 of Circular No. 96/2020/TT-BTC dated November 16th, 2020, issued by the Ministry of Finance providing guidance on information disclosure in the securities market, Vinafreight Joint Stock Company announces the financial statements First Quarter of 2025 to the Hanoi Stock Exchange as follows:

1. Name of organization: **VINAFREIGHT JOINT STOCK COMPANY**
 - Securities Code: **VNF**
 - Address: 8th Floor, Phu Nhuan Plaza Building, 82 Tran Huy Lieu Street, Ward 15, Phu Nhuan District, Ho Chi Minh City, Vietnam.
 - Contact Phone No.: 028 3844.6409
 - Website: <https://www.vinafreight.com>
2. Contents of Information Disclosure: First Quarter of 2025 Financial Statements.
 - ☐ Separate Financial Statements (for Listed Organizations without subsidiaries or superior accounting units, but with affiliated units).
 - ☒ Consolidated Financial Statements (for Listed Organizations with subsidiaries).
 - ☐ Combined Financial Statements (for listed organizations with affiliated accounting units that maintain separate accounting systems).
 - Cases subject to explanation of causes:
 - + The auditing organization issues an opinion that is not an unqualified opinion with respect to the financial statements (for reviewed/audited financial statements):
 - ☐ Yes ☒ No
 - Explanation document in the case of a positive balance:
 - ☐ Yes ☒ No
 - Net profit after tax in the reporting period has a difference of 5% or more before and after the audit, shifting from a loss to a profit or vice versa (for Audit Financial Statements 2024):
 - ☐ Yes ☒ No
 - Explanation document in case of ticking Yes:
 - ☐ Yes ☒ No
 - + The net profit after corporate income tax in the income statement for the reporting period changes by 10% or more compared to the same period in the previous year:
 - ☒ Yes ☐ No

Explanation document in case of ticking Yes:

☒ Yes

☐ No

+ Net profit after tax in the reporting period shows a loss, shifting from a profit in the same period of the previous year to a loss in this period, or vice versa:

☐ Yes

☒ No

Explanation document in case of ticking Yes:

☐ Yes

☒ No

This information has been disclosed on the company's website on April 30th, 2025, at the following link: <https://www.vinafreight.com>.

3. Report on transactions with a value of 35% or more of total assets in First Quarter of 2025: None.

We hereby confirm that the disclosed information above is true and we take full legal responsibility for the content of the disclosed information.

Attached documents:

- First Quarter of 2025 Financial
- First Quarter of 2025 Consolidated Financial Statements;
- Explain the variance of business results

Organization representative



Legal representative

Nguyễn Anh Minh
General Director



VINAFREIGHT JOIN STOCK COMPANY

**8th Floor, Phu Nhuan Plaza Building, No. 82 Tran Huy Lieu Street,
Ward 15, Phu Nhuan District, Ho Chi Minh City, Vietnam**

TAX NO: 0302511219

CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 01, 2025

(For the fiscal period ended 31 March 2025)



VINAFREIGHT JOIN STOCK COMPANY

**8th Floor, Phu Nhuan Plaza Building, No. 82 Tran Huy Lieu Street,
Ward 15, Phu Nhuan District, Ho Chi Minh City, Vietnam**

TAX NO: 0302511219

CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 01, 2025

(For the fiscal period ended 31 March 2025)

Address: 8th Floor, Phu Nhuan Plaza Building, No. 82 Tran Huy Lieu Street, Ward 15, Phu Nhuan District, Ho Chi Minh City, Vietnam

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 March 2025

BALANCE SHEET

B01-DN/HN

As at 31 March 2025

Unit: VND

Items	Code	Note	Ending balance	Beginning balance
A. CURRENT ASSETS	100		481,835,262,683	582,910,725,772
I. Cash and cash equivalents	110		149,363,936,229	223,779,134,813
1. Cash	111	V.1	112,363,936,229	171,779,134,813
2. Cash equivalents	112	V.1	37,000,000,000	52,000,000,000
II. Short-term investments	120		93,022,260,562	121,784,571,233
1. Held-for-trading securities	121	V.2.1	1,932,977,000	-
2. Provision for diminution in value of held-for-trading securities	122		-	-
3. Held-to-maturity investments	123	V.2.1	91,089,283,562	121,784,571,233
III. Current accounts receivable	130		232,359,123,402	232,419,782,196
1. Short-term trade receivables	131	V.3	118,922,959,089	114,225,161,102
2. Short-term advances to suppliers	132	V.4	1,385,970,403	1,373,516,739
3. Short-term internal receivables	133		-	-
4. Construction contract receivables based on agreed progress billings	134		-	-
5. Short-term loan receivables	135	V.5	50,000,000,000	50,000,000,000
6. Other short-term receivables	136		66,430,975,430	71,158,350,253
7. Provision for doubtful debts	137	V.3	(4,380,781,520)	(4,337,245,898)
8. Shortage of assets waiting for resolution	139		-	-
IV. Inventories	140		3,584,636,513	2,428,897,157
1. Inventories	141	V.6.3	3,584,636,513	2,428,897,157
2. Provision for obsolete inventories	149		-	-
V. Other current assets	150		3,505,305,977	2,498,340,373
1. Short-term prepaid expenses	151		516,768,817	413,178,294
2. Value-added tax deductible	152		2,988,537,160	918,046,816
3. Tax and other receivables from the State	153		-	1,167,115,263
4. Government bonds trading	154		-	-
5. Other current assets	158		-	-
B. NON-CURRENT ASSETS	200		392,240,851,825	367,766,094,956
I. Non-current receivables	210		8,866,673,292	4,341,187,023
1. Non-current trade-receivables	211		-	-
2. Long-term advance to suppliers	212		-	-
3. Paid-in capital in wholly-owned subsidiaries [applicable for State owned enterprises only]	213		-	-
4. Long-term internal receivables	214		-	-
5. Non-current lending principal receivables	215		-	-
6. Other long-term receivables	216		8,866,673,292	4,341,187,023
7. Provision for doubtful long-term receivables	219		-	-
II. Fixed assets	220		6,631,894,499	6,402,266,165
1. Tangible fixed assets	221		6,370,494,499	6,118,366,165
Cost	222		18,557,901,930	17,913,316,339
Accumulated depreciation	223		(12,187,407,431)	(11,794,950,174)
2. Finance lease	224		-	-
Cost	225		-	-
Accumulated depreciation	226		-	-

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 March 2025

Items	Code	Note	Ending balance	Beginning balance
3. Intangible fixed assets	227		261,400,000	283,900,000
Cost	228		2,850,272,679	2,850,272,679
Accumulated amortisation	229		(2,588,872,679)	(2,566,372,679)
III. Investment properties	230		-	-
1. Cost	231		-	-
2. Accumulated depreciation	232		-	-
IV. Long term assets in progress	240		-	-
1. Long term work-in-progress	241		-	-
2. Long term construction in progress	242		-	-
V. Long-term investments	250		374,241,123,760	354,219,120,923
1. Investments in subsidiaries	251		-	-
2. Investments in associates	252	V.2.2	341,430,625,989	338,161,220,596
3. Investment in other entities	253	V.2.2	30,810,497,771	14,057,900,327
4. Provision for diminution in value of long-term investments	254		-	-
5. Held-to-maturity investments	255	V.2.2	2,000,000,000	2,000,000,000
IV. Other long-term assets	260		2,501,160,274	2,803,520,845
1. Long-term prepaid expenses	261		2,501,160,274	2,803,520,845
2. Deferred tax assets	262		-	-
3. Long-term tools, supplies and spare parts	263		-	-
4. Other long-term assets	268		-	-
5. Goodwill	269		-	-
TOTAL ASSETS	270		874,076,114,508	950,676,820,728
RESOURCES	Code		Ending balance	Beginning balance
C. LIABILITIES	300		289,803,253,504	329,540,468,682
I. Current liabilities	310		285,365,893,740	324,901,668,148
1. Short-term trade payables	311		47,249,722,413	95,292,785,307
2. Short-term advances from customers	312		3,756,405,008	3,654,935,675
3. Statutory obligations	313		10,714,954,522	28,325,648,784
4. Payables to employees	314		1,350,875,741	4,423,220,542
5. Short-term accrued expenses	315	V.12	48,981,344,753	11,627,350,655
6. Short-term internal payables	316		-	-
7. Construction contract payables based on agreed progress billings	317		-	-
8. Short-term unearned revenues	318		98,602,218	-
9. Other short-term payables	319	V.13	158,359,280,882	126,962,205,134
10. Short-term loan and finance lease	320		10,451,066,353	47,824,921,508
11. Short-term provision	321		-	-
12. Bonus and welfare fund	322	V.15	4,403,641,850	6,790,600,543
13. Price stabilisation fund	323		-	-
14. Trading of government bonds	234		-	-
II. Non-current liabilities	330		4,437,359,764	4,638,800,534
1. Long-term trade payables	331		-	-
2. Long-term advances from customers	332		-	-
3. Long-term accrued expenses	333		-	-
4. Long-term internal payables of capital	334		-	-
5. Long-term internal payables	335		-	-
6. Long-term unearned revenues	336		-	-

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 March 2025

Items	Code	Note	Ending balance	Beginning balance
7. Other long-term liabilities	337	V.13	4,437,359,764	4,638,800,534
8. Long-term loans and finance lease obligations	338		-	-
9. Convertible bonds	339		-	-
10. Preference shares	340		-	-
11. Deferred tax liabilities	341		-	-
12. Other long-term provisions	342		-	-
13. Scientific and technological development fund	343		-	-
D. OWNERS' EQUITY	400		584,272,861,004	621,136,352,046
I. Capital	410		584,272,861,004	621,136,352,046
1. Contributed charter capital/Share capital	411		317,158,800,000	317,158,800,000
- Shares with voting rights	411a	V.16	317,158,800,000	317,158,800,000
- Preference shares	411b		-	-
2. Share premium	412	V.16	30,146,050,000	30,146,050,000
3. Convertible bond options	413		-	-
4. Other owners' capital	414		-	-
5. Treasury shares	415	V.16	(155,000,000)	(155,000,000)
6. Asset revaluation reserve	416		-	-
7. Foreign exchange differences reserve	417		-	-
8. Investment and development fund	418	V.16	15,925,977,872	15,925,977,872
9. Enterprise re-organisation support fund	419		-	-
10. Other funds belonging to owners' equity	420		-	-
11. Undistributed earnings/ Accumulated losses	421		200,509,830,287	238,617,345,128
- Undistributed earnings/Accumulated losses up to prior year-end	421a	V.16	189,743,426,113	178,738,459,043
- Net profit/loss after tax this period	421b		10,766,404,174	59,878,886,085
12. Fund for capital expenditure	422		-	-
13. Non-controlling interests	429		20,687,202,845	19,443,179,046
II. Other funds	430		-	-
1. Subsidised fund	431		-	-
2. Fund for fixed assets in use	432		-	-

Ho Chi Minh City, Viet Nam 29 April 2025

Dam Thi Hoa
Preparer

Nguyen Hong Kim Chi
Chief Accountant

Nguyen Anh Minh
General Director



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 March 2025

INCOME STATEMENT

B02-DN/HN

As at 31 March 2025

Unit: VND

Items	Code	Note	Quater 01//2025	Quater 01/2024	Cumulative as of Q1 2025	Cumulative as of Q1 2024
1. Revenue from sale of goods and rendering of services	1	VI.1	316,567,093,624	309,141,051,368	316,567,093,624	309,141,051,368
2. Deductions	2	VI.1	5,739,142,097	5,357,236,616	5,739,142,097	5,357,236,616
3. Net revenue from sale of goods and rendering of services	10		310,827,951,527	303,783,814,752	310,827,951,527	303,783,814,752
4. Cost of goods sold and services rendered	11	VI.2	283,395,420,531	275,600,700,639	283,395,420,531	275,600,700,639
5. Gross profit/(loss) from sale of goods and rendering of services	20		27,432,530,996	28,183,114,113	27,432,530,996	28,183,114,113
6. Finance income	21	VI.3	6,897,803,158	2,393,555,730	6,897,803,158	2,393,555,730
7. Finance expenses	22	VI.4	2,917,513,789	1,671,292,992	2,917,513,789	1,671,292,992
- In which: Interest expense	23		244,972,108	397,562,810	244,972,108	397,562,810
8. Shares of profit/(loss) of associates, joint-ventures	24		3,321,679,007	7,467,361,063	3,321,679,007	7,467,361,063
9. Selling expenses	25	VI.5	6,515,269,688	6,613,737,846	6,515,269,688	6,613,737,846
10. General and administrative expenses	26	VI.6	4,858,798,638	4,498,789,615	4,858,798,638	4,498,789,615
11. Operating profit/(loss)	30		16,717,073,032	10,325,488,327	16,717,073,032	10,325,488,327
12. Other income	31	VI.7	9,136,364	1,209	9,136,364	1,209
13. Other expenses	32		-	-	-	-
14. Other profit/ (loss)	40		9,136,364	1,209	9,136,364	1,209
15. Accounting profit/ (loss) before tax	50		16,726,209,396	10,325,489,536	16,726,209,396	10,325,489,536
16. Current corporate income tax expense	51		4,715,781,423	2,358,990,622	4,715,781,423	2,358,990,622
17. Deferred income tax income/ (expense)	52		-	-	-	-
18. Net profit/ (loss) after tax	60		12,010,427,973	7,966,498,914	12,010,427,973	7,966,498,914
19. Net profit/ (loss) after tax attributable to shareholders of the parent	61		10,766,404,174	6,133,252,455	10,766,404,174	6,133,252,455
20. Net profit/ (loss) after tax attributable to non-controlling interests	62		1,244,023,799	1,833,246,459	1,244,023,799	1,833,246,459
21. Basic earnings per share [applicable for public joint-stock companies only]	70		340	193	340	193

Ho Chi Minh City, Viet Nam 29 April 2025



Dam Thi Hoa
Preparer



Nguyen Hong Kim Chi
Chief Accountant



Nguyen Anh Minh
General Director

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 March 2025

CASH FLOW STATEMENT (Indirect method)

B03-DN/HN

As at 31 March 2025

Unit: VND

Items	Code	Current period	Previous period
I, CASH FLOWS FROM OPERATING ACTIVITIES			
1, Income/(loss) before tax	1	16,726,209,396	10,325,487,118
2, Adjustments for:			
Depreciation and amortisation	2	414,957,257	275,798,343
Provisions	3	43,535,623	53,427,878
Foreign exchange (gains)/losses arising from revaluation of monetary accounts denominated in monetary currency	4	(1,328,446,901)	708,021
(Profits)/losses from investing activity/fixed assets disposal	5	(1,622,447,314)	6,439,426,395
Interest expenses	6	244,972,108	397,562,810
Other adjustments	7	-	
3, Operating income/(loss) before changes in working capital	8	14,478,780,169	17,492,410,565
(Increase)/decrease in receivables	9	(13,891,144,033)	16,436,105,707
(Increase)/decrease in inventories	10	(1,155,739,356)	
Increase/(decrease) in payables (excluding interest payable, EIT payables)	11	(34,399,635,277)	(17,280,672,503)
(Increase)/decrease in prepaid expenses	12	198,770,048	172,234,926
(Increase)/decrease in held-for-trading securities	13	(1,932,977,000)	(7,500,000,000)
Interest paid	14	(244,972,108)	(397,562,810)
Enterprise income tax paid	15	(16,215,591,005)	(7,569,805,916)
Other cash inflows from operating activities	16	-	
Other cash outflows from operating activities	17	(3,687,057,708)	(1,976,334,429)
Net cash from/(used in) operating activities	20	(56,849,566,270)	(623,624,460)
II, CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of fixed assets and other long-term assets	21	(598,676,500)	(41,400,000)
Proceeds from disposals of fixed assets and other long-term assets	22	9,136,364	
Loans to other entities and payments for purchase of debt instruments of other entities	23	(14,780,712,329)	(15,000,000,000)
Collections from borrowers and proceeds from sale of debt instruments of other entities	24	45,476,000,000	
Payments for investments in other entities (net of cash acquired)	25	(16,752,597,444)	
Proceeds from sale of investments in other entities, (net of cash hold by entity being disposed)	26	-	
Interest and dividends received	27	6,543,616,521	1,027,934,668
Cash proceed from business combination	28	-	
Net cash from/(used in) investing activities	30	19,896,766,612	(14,013,465,332)
III, CASH FLOWS FROM FINANCING ACTIVITIES			
Capital contribution and issuance of shares	31	-	
Capital redemption	32	-	
Drawdown of borrowings	33	35,940,066,353	86,378,434,635
Repayment of borrowings	34	(73,313,921,508)	(75,198,143,312)
Payment of principal of finance lease liabilities Payment of finance lease liabilities	35	-	



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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 March 2025

Items	Code	Current period	Previous period
Dividends paid	36	-	
Net cash from/(used in) financing activities	40	(37,373,855,155)	11,180,291,323
Net increase/(decrease) in cash	50	(74,326,654,813)	(3,456,798,469)
Cash and cash equivalents at beginning of year/ (period)	60	223,779,134,813	151,227,589,907
Impact of exchange rate fluctuation	61	(88,543,771)	62,736,615

Ho Chi Minh City, Viet Nam ²⁹ April 2025

Dam Thi Hoa
Preparer

Nguyen Hong Kim Chi
Chief Accountant



Nguyen Anh Minh
General Director



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2024

I. GENERAL INFORMATION

1. Ownership form

Vinafreight Joint Stock Company (“the Company”) is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Enterprise Registration Certificate (“ERC”) No. 0302511219 issued by the Department of Planning and Investment of Ho Chi Minh City on 14 January 2002, and as amended. The last adjustment of ERC was the 18th issued by the Department of Planning and Investment of Ho Chi Minh City on 2 January 2024.

2. Operating field

The Company’s operating fields are logistics and freight services..

3. Principal business activities

The current principal activities of the Company are to provide import and export freight services; delivery agents for foreign freight carriers; customs procedures services and services related to forwarding and transporting import and export goods, trading in import and export retail goods collection (CFS); trading in warehouses for preservation of imports and exports; warehousing in accordance with the provisions of law.

4. Corporate structure:

The Group’s corporate structure includes three subsidiaries established in Ho Chi Minh City, Vietnam and five associates. Details of subsidiaries are as follows:

Name of companies	Business activity	% holding	
		Current year	Prior year
Subsidiaries			
(1) SFS Vietnam Global Logistics Company Limited	Forwarding service	100,00%	100,00%
(2) Vector Aviation Co., Ltd.	Freight service	90,00%	90,00%
(3) Vietnam Xue Hang Logistics Company Limited	Forwarding service	51,00%	51,00%
(4) Vietway Trade Development Investment Company Limited (*)	Providing freight service; an agent of air tickets	45.90%	45.90%

(*) As at 31 December 2024, the voting right of the Company at Viet Way Investment Development Trading Company Limited is higher than 50%.

List of affiliated companies:

1. Vina Trans Da Nang
 - Address: 184 Tran Phu Street, Phuoc Ninh Ward, Hai Chau District, Da Nang City
 - The ownership ratio: 27.89%
2. VNT Logistics Joint Stock Company
 - Address: No. 2 Bich Cau, Quoc Tu Giam Ward, Dong Da District, Hanoi City

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CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 March 2025

- The ownership ratio: 24.96%
- 3. Thang Long Logistics Service Corporation
 - Address: Buoi Residential Group, Di Su Ward, My Hao Town, Hung Yen Province
 - The ownership ratio: 22.96%.
- 4. Mippec Port Joint Stock Company
 - Address: Dinh Vu Peninsula, Dinh Vu - Cat Hai Economic Zone, Dong Hai 2 Ward, Hai An District, Hai Phong City
 - The ownership ratio: 21.33%
- 5. Vinh Loc Logistics Corporation
 - Address: Lot I.9/1, Road No. 5, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City
 - The ownership ratio: 20%

II. FISCAL YEAR AND ACCOUNTING CURRENCY

1. Fiscal year

The fiscal year of the Company is from 01 January to 31 December annually.

2. Accounting currency unit

The accounting currency unit is Vietnamese Dong (VND) because the Company's transactions are primarily made in VND.

III. ACCOUNTING STANDARDS AND SYSTEM

1. Accounting System

The Company applies the Vietnamese Accounting Standards and System, which were issued together with the Circular No. 200/2014/TT-BTC dated 22 December 2014 as well as other Circulars guiding the implementation of Vietnamese Accounting Standards of the Ministry of Finance in the preparation and presentation of Financial Statements.

2. Statement of the compliance with the Accounting Standards and System

The General Director ensures to follow all the requirements of the Vietnamese Accounting Standards and System, which were issued together with the Circular No. 200/2014/TT-BTC dated 22 December 2014 as well as other Circulars guiding the implementation of Vietnamese Accounting Standards of the Ministry of Finance in the preparation and presentation of Financial Statements.

IV. ACCOUNTING POLICIES

1. Accounting convention

All the Consolidated Financial Statements are prepared on the accrual basis (except for the information related to cash flows).

2. Consolidation bases

The Consolidated Financial Statements include the Financial Statements of the Parent Company and those of its subsidiaries. A subsidiary is an enterprise that is controlled by the Parent Company. The control exists when the Parent Company has the power to directly or indirectly govern the financial and operating policies of the subsidiary to obtain economic benefits from its activities. In determining the control power, the potential voting right arising from options or debt and capital instruments that

can be converted into common shares as of the balance sheet date should also be taken into consideration.

The financial performance of subsidiaries, which is bought or sold during the year, are included in the Consolidated Income Statement from the date of acquisition or until the date of selling investments in those subsidiaries.

The Financial Statements of the Parent Company and those of subsidiaries used for consolidation are prepared in the same fiscal year and apply consistently accounting policies to the same types of transactions and events in similar circumstances. In the case that the accounting policy of a subsidiary is different from the accounting policy applied consistently in the Group, the Financial Statements of that subsidiary will be properly adjusted before being used for the preparation of the Consolidated Financial Statements.

Intra-group balances in the Balance Sheet and intra-group transactions and unrealized profits resulting from these transactions must be completely eliminated. Unrealized losses resulting from intra-group transactions are also eliminated unless costs cannot be recovered.

Benefits of non-controlling shareholders reflect profit or loss and net assets of subsidiary, which are not hold by the Group and presented in a separate item of the Consolidated Income Statement and Consolidated Balance Sheet (classified under "Owner's equity"). Benefits of non-controlling shareholders include the values of their non-controlling benefits at the initial date of business combination and those arise within the ranges of changes in owner's equity from the date of business combination. The losses arising in the subsidiaries are attributed equally to the ownership rate of non-controlling shareholders, even if such losses are higher than the interest owned by these shareholders in net assets of the subsidiaries.

In case where subsidiaries raise capital from the owners, if the additional capital contribution rate of the involved parties is not in correspondence with the current capital ownership rate, the difference between the additional capital contribution rate of the Group and the increase of the ownership share in the subsidiaries' net assets is recorded into item "Retained earnings" on the Consolidated Balance Sheet.

3. Foreign currency transactions

Transactions in foreign currencies are converted at the actual exchange rates ruling as of the transaction dates. The ending balances of monetary items in foreign currencies are converted at the actual exchange rates ruling as of the balance sheet date.

Foreign exchange differences arisen from foreign currency transactions during the year shall be included into financial income or financial expenses. Foreign exchange differences due to the revaluation of ending balances of the monetary items in foreign currencies after offsetting their positive differences against negative differences shall be included into financial income or financial expenses.

The exchange rate used to convert foreign currency transactions is the actual exchange rate ruling as at the time of these transactions. The actual exchange rates applied to foreign currency transactions are as follows:

- For the foreign currency trading contract (including spot contract, forward contract, future contract, option contract, currency swap): the exchange rate stipulated in the contracts of trading foreign currency between the Company and the Bank.
- For capital contribution received: the buying rate of the bank where the Company opens its account to receive capital contributed from investors as of the date of capital contribution.

- For receivables: the buying rate ruling as at the time of transaction of the commercial bank where the Company designates the customers to make payments.
- For payables: the selling rate ruling as at the time of transaction of the commercial bank where the Company supposes to make payments.
- For acquisition of assets or immediate payments in foreign currency (not included into payable accounts): the buying rate of the commercial bank where the Company makes payments.

The exchange rates used to re-evaluate the ending balances of monetary items in foreign currencies are determined according to the following principles:

- For foreign currency deposits: the buying rate of the bank where the Company opens its foreign currency account.
- For monetary items in foreign currencies classified as other assets: the buying rate of the bank where the Company frequently conducts transactions.
- For monetary items in foreign currencies classified as liabilities: the selling rate of the bank where the Company frequently conducts transactions.

4. **Cash and cash equivalents**

Cash includes cash on hand and demand deposits in banks. Cash equivalents are short-term investments of which the due dates cannot exceed 3 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash as of the balance sheet date.

5. **Financial investments**

Investment in associates

The Group's investment in associates is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. The Group generally deems they have significant influence if they have over 20% of the voting rights.

Under the equity method, the investment is carried in the consolidated balance sheet at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill arising on acquisition of the associate is included in the carrying amount of the investment. Goodwill is not amortised and subject to annual review for impairment. The consolidated income statement reflects the share of the post-acquisition results of operation of the associate.

The share of post-acquisition profit (loss) of the associates is presented on face of the consolidated income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividend/profit sharing receivable from associates reduces the carrying amount of the investment.

The financial statements of the associates are prepared for the same reporting year and use the same accounting policies as the Group. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Held-to-maturity investments

Investments are classified as held-to-maturity investments that the Company intends and is able to hold to maturity. Held-to-maturity investments include term deposits.

Held-to-maturity investments are initially recognized at cost including the purchase cost and other transaction costs. After initial recognition, these investments are recorded at recoverable value. Interest from these held-to-maturity investments after acquisition date is recognized in the profit or

loss on the basis of the interest income to be received. Interests arising prior to the Company's acquisition of held-to-maturity investments are recorded as a decrease in the costs as at the acquisition time.

When there are reliable evidences proving that a part or the whole investment cannot be recovered and the loss are reliably determined, the loss is recognized as financial expenses during the year while the investment value is derecognized.

Provision for diminution in value of investments

Provision of the investment is made when there is reliable evidence of the diminution in value of those investments at the balance sheet date. Increases or decreases to the provision balance are recorded as finance expense in the consolidated income statement.

6. Receivables

Receivables are recognized at the carrying amounts less allowances for doubtful debts.

The classification of receivables as trade receivables and other receivables is made according the following principles:

- Trade receivables reflect receivables concerning the commercial nature arising from purchase and sale transactions between the Company and customers who are independent to the Company.
- Other receivables reflect receivables not concerning the commercial nature and irrelevant to purchase and sale transactions.

Allowance is made for each doubtful debt on the basis of the ages of debts after offsetting against liabilities (if any) or estimated loss as follows:

- As for overdue debts:
 - 30% of the value of debts overdue between more than 6 months and less than 1 year.
 - 50% of the value of debts overdue between 1 year and less than 2 years.
 - 70% of the value of debts overdue between 2 years and less than 3 years.
 - 100% of the value of debts overdue more than 3 years.
- As for doubtful debts: Allowance is made on the basis of the estimated loss.

Increases/(decreases) in the obligatory allowance for doubtful debts as of the balance sheet date are recorded into "General and administration expenses".

7. Prepaid expenses

Prepaid expenses comprise actual expenses arising and relevant to financial performance in several accounting periods.

8. Tangible fixed assets

Tangible fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of tangible fixed assets include all the expenses paid by the Company to bring the asset to its working condition for its intended use. Other expenses arising subsequent to initial recognition are included into historical costs of fixed assets only if it can be clearly demonstrated that the expenditure has resulted in future economic benefits expected to be obtained from the use of these assets. Those which do not meet the above conditions will be recorded into operation costs during the year.

When a tangible fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain or loss arising from such disposal is included in the income or the expenses during the year.

Tangible fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are as follows:

<u>Fixed assets</u>	<u>Years</u>
Buildings and structures	15
Vehicles	06 - 10
Office equipment	03 - 05

9. Intangible fixed assets

Intangible fixed assets are determined by their initial costs less accumulated amortization.

Initial costs of intangible fixed assets include all the costs paid by the Company to bring the asset to its working condition for its intended use. Other costs relevant to intangible fixed assets arising subsequent to initial recognition are included into operation costs during the year only if these costs are associated with a specific intangible fixed asset and result in future economic benefits expected to be obtained from the use of these assets.

When an intangible fixed asset is sold or disposed, its initial costs and accumulated amortization are written off, then any gain or loss arising from such disposal is included in the income or the expenses during the year.

The Company's intangible fixed asset includes computer software. Purchase price of computer software, which is not a part associated with the relevant hardware, will be capitalized. Initial costs of computer software include all the expenses paid by the Company until the date the software is put into use. Computer software is amortized in accordance with the straight-line method from 3 - 10 years.

10. Payables and accrued expenses

Payables and accrued expenses are recorded for the amounts payable in the future associated with the goods and services received. Accrued expenses are recorded based on reasonable estimates for the amounts payable.

The classification of payables as trade payables, accrued expenses, and other payables is made on the basis of following principles:

- Trade payables reflect payables of commercial nature arising from the purchase of goods, services, or assets, of which the seller is an independent entity with the Company.
- Accrued expenses reflect expenses for goods, services received from suppliers or supplied to customers but have not been paid, invoiced or lack of accounting records and supporting documents; pay on leave payable to employees; and accrual of operation expenses.
- Other payables reflect payables of non-commercial nature and irrelevant to purchase, sales of goods or provisions of services.

The payables and accrued expenses are classified as short-term and long-term items in the Consolidated Balance Sheet on the basis of their remaining term as of the balance sheet date.

11. Capital

Capital is recorded according to the actual amounts invested by the members.

12. Profit distribution

Profit after tax is distributed to the members after appropriation for funds under the Charter of the Company as well as legal regulations and approved by the Board of Members.

The distribution of profits to the members is made with consideration toward non-cash items in the retained earnings that may affect cash flows and payment of profit such as profit due to revaluation of assets contributed as investment capital, profit due to revaluation of monetary items, financial instruments and other non-cash items.

Profit is recorded as payables upon approval of the Board of Members.

13. Recognition of sales and income

Sales of service provision

Sales of service provision shall be recognized when all of the following conditions are satisfied:

- The amount of sales can be measured reliably. When the contract stipulates that the buyer is entitled to return the services provided under specific conditions, sales is recognized only when these specific conditions are no longer existed and the buyer is not entitled to return the services provided.
- The Company received or shall probably receive the economic benefits associated with the provision of services.
- The stage of completion of the transaction at the end of reporting period can be measured reliably.
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

In the case that the services are provided in several accounting periods, the determination of sales is done on the basis of the volume of work done as of the balance sheet date.

Interest

Interest is recorded, based on the term and the actual interest rate applied in each particular period.

14. Revenue deductions

Revenue deductions only include service discounts arising in the same period of service provision, which are adjusted to reduce revenue in the arising period.

In case the service has been provided in previous years, but service discounts only arise this year, revenue is recorded as a reduction according to the following principles:

- If the service discount arises before the issuance of the Financial Statement: record a reduction in revenue on the Financial Statement of this year.
- If the service discount arises after the issuance of the Financial Statement: record a reduction in revenue on the Financial Statement of the following year.

15. Borrowing costs

Borrowing costs are interests and other costs that the Company directly incurs in connection with the borrowing.

Borrowing costs are recorded as an expense when it is incurred. In case the borrowing costs are directly attributable to the construction or the production of an asset in progress, which takes a substantial period of time (over 12 months) to get ready for intended use or sales of the asset, these costs will be included in the cost of that asset. To the extent that the borrowings are especially for the purpose of construction of fixed assets and investment properties, the borrowing cost is eligible for capitalization even if construction period is under 12 months. Incomes arisen from provisional investments as loans are recognized as a decrease in the costs of relevant assets.

In the event that general borrowings are partly used for the acquisition, construction or production of an asset in progress, the costs eligible for capitalization will be determined by applying the capitalization rate to average accumulated expenditure on construction or production of that asset. The capitalization rate is computed at the weighted average interest rate of the borrowings not yet paid during the period, except for particular borrowings serving the purpose of obtaining a specific asset.

16. Expenses

Expenses are those that result in outflows of the economic benefits and are recorded at the time of transactions or when incurrence of the transaction is reliable regardless of whether payment for expenses is made or not.

Expenses and their corresponding revenues are simultaneously recognized in accordance with matching principle. In the event that matching principle conflicts with prudence principle, expenses are recognized based on the nature and regulations of accounting standards in order to guarantee that transactions can be fairly and truly reflected.

17. Corporate income tax

Corporate income tax includes current income tax and deferred income tax.

Current income tax

Current income tax is the tax amount computed based on the taxable income. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures, non-deductible expenses as well as those of non-taxable income and losses brought forward.

Deferred income tax

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the Consolidated Financial Statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Carrying values of deferred corporate income tax assets are considered as of the balance sheet date and will be reduced to the rate that ensures enough taxable income against which the benefits from part of or all of the deferred income tax can be used. Deferred corporate income tax assets, which have not been recorded before, are considered as of the balance sheet date and are recorded when there is certainly enough taxable income to use these unrecognized deferred corporate income tax assets.

Deferred income tax assets and deferred income tax liabilities are determined at the estimated rate to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the Income Statement. In the case that deferred income tax is related to the items of the owner's equity, corporate income tax will be included in the owner's equity.

The Company shall offset deferred tax assets and deferred tax liabilities if:

- The Company has the legal right to offset current income tax assets against current income tax liabilities; and
- Deferred income tax assets and deferred income tax liabilities are relevant to corporate income tax which is under the management of one tax authority either:
 - Of the same subject to corporate income tax; or

- The Company has intention to pay current income tax liabilities and current income tax assets on a net basis or recover tax assets and settle tax liability simultaneously in each future period to the extent that the majority of deferred income tax liabilities or deferred income tax assets are paid or recovered.

18. Related parties

A party is considered a related party of the Company in case that party is able to control the Company or to cause material effects on the financial decisions as well as the operations of the Company. A party is also considered a related party of the Company in case that party is under the same control or is subject to the same material effects.

Considering the relationship of related parties, the nature of relationship is focused more than its legal form.

V. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED BALANCE SHEET

1. Cash and cash equivalents

	Ending balance	Beginning balance
Cash on hand	2,847,854,716	2,761,883,760
Demand deposits in banks	109,516,081,513	169,017,251,053
Cash equivalents (bank deposits of which the principal maturity is under 03 months)	37,000,000,000	52,000,000,000
Total	149,363,936,229	223,779,134,813

2. Investments

2.1 Short-term investments

	Cuối kỳ	Đầu kỳ
Held-for-trading securities (i)	1,932,977,000	-
Held-to-maturity investments (ii)	91,089,283,562	121,784,571,233
Total	93,022,260,562	121,784,571,233

(i) Held-for-trading securities

		Ending balance		Beginning balance	
Stock code	Company name	Cost	Fair value	Cost	Fair value
SFR	Searefico Joint Stock Company	105,160,000	129,740,000		
CDN	Da Nang Port Joint Stock Company	665,859,350	731,300,000		
PDN	Dong Nai Port Joint Stock Company	1,161,957,650	1,336,500,000		
Total		1,932,977,000	2,197,540,000		

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(ii) Held-to-maturity investments

	Ending balance	Beginning balance
Bank deposits of which the principal maturity is 06-12 months	91,089,283,562	121,784,571,233
Total	91,089,283,562	121,784,571,233

2.2. Long-term investments

	Ending balance	Beginning balance
Investments in associates (i)	341,430,625,989	338,161,220,596
Investment in other entities (ii)	30,810,497,771	14,057,900,327
Held-to-maturity investments (iii)	2,000,000,000	2,000,000,000
Total	374,241,123,760	354,219,120,923

(i) Investments in associates

	Ending balance		Beginning balance	
	Costs	% interest	Cost	% interest
Mipec Port Joint Stock Company (Mipec)	171.551.716.439	21,33	175.134.673.913	21,33
VNT Logistics Joint Stock Company (VNT)	74.586.147.753	24,87	74.501.281.235	24,87
Thang Long Logistics Service Corporation (TLL)	56.179.212.487	22,96	57.225.046.891	22,96
Vina Trans Da Nang (VMT)	24.746.960.253	27,89	16.728.257.992	27,89
Vinh Loc Logistics Corporation (VLL)	14.366.589.057	20,00	14.571.960.565	20,00
Total	341.430.625.989		338.161.220.596	

Details of movement of investments in associates are as follows:

	VMT	VNT	TLL	Mipec	VLL	Total
Cost of investment						
Beginning balance	8,784,000,000	58,247,948,076	52,963,110,000	305,853,772,500	14,400,000,000	440,248,830,576
Increase during the period	8,344,800,000					8,344,800,000
Decrease during the period	-					-
Ending balance	17,128,800,000	58,247,948,076	52,963,110,000	305,853,772,500	14,400,000,000	448,593,630,576
Accumulated share in post-acquisition profit/(loss) of the associates:						
Beginning balance	7,944,257,992	16,253,333,159	4,261,936,891	(130,719,098,587)	171,960,565	(102,087,609,980)
Share in post-acquisition profit/(loss) of the associates for the period	(326,097,739)	84,866,518	777,152,692	(3,582,957,474)	(205,371,508)	(3,252,407,511)
Fund appropriation			(69,271,496)			(69,271,496)
Dividends for the period			(1,753,715,600)			(1,753,715,600)
Ending balance	7,618,160,253	16,338,199,677	3,216,102,487	(134,302,056,061)	(33,410,943)	(107,163,004,587)

Net carrying amount:

Beginning balance	16,728,257,992	74,501,281,235	57,225,046,891	175,134,673,913	14,571,960,565	338,161,220,596
Ending balance	24,746,960,253	74,586,147,753	56,179,212,487	171,551,716,439	14,366,589,057	341,430,625,989

(ii) Investment in other entities

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<i>Entities</i>	Ending balance	Beginning balance
Konoike Vinatrans Logistics Company Limited	4,917,335,327	4,917,335,327
Kintetsu World Express Vietnam Company Limited	4,246,950,000	4,246,950,000
Logistics Vinalink Joint Stock Company	20,920,062,444	3,620,745,000
Vina Vinatrans Trucking Company Limited	726,150,000	726,150,000
Danang Port Joint Stock Company		441,560,000
Searefico Joint Stock Company		105,160,000
Total	30,810,497,771	14,057,900,327

(iii) Held-to-maturity investments

	Ending balance	Beginning balance
Bank deposits of which the principal maturity is over 12 months	2,000,000,000	2,000,000,000
Bonds issued by Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ho Chi Minh City Branch	-	1,000,000,000
Total	2,000,000,000	3,000,000,000

3. Short-term trade receivables

	Ending balance	Beginning balance
<i>Receivables from related party</i>	<i>206,007,636</i>	<i>5,510,739</i>
<i>Receivables from customers</i>	<i>118,716,951,453</i>	<i>114,219,650,362</i>
Henkel Adhesive Technologies Vietnam Company Limited	10,656,007,539	10,461,472,960
Nuplex Resins (Việt Nam) Company Limited	-	592,776,582
Other parties	108,060,943,914	103,165,400,820
Total	118,922,959,089	114,225,161,101

Fluctuations in allowances for doubtful debts are as follows:

	Current year
Beginning balance	3,996,472,617
Additional extraction	384,308,903
Ending balance	4,380,781,520

4. Short-term prepayments to suppliers

	Ending balance	Beginning balance
Other parties	1,385,970,403	1,373,516,739
Total	1,385,970,403	1,373,516,739

5. Receivables for short-term loans

	Ending balance	Beginning balance
Transimex Corporation	50,000,000,000	50,000,000,000
Total	50,000,000,000	50,000,000,000

6. Other receivables

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6.1 Other short-term receivables

	<u>Ending balance</u>	<u>Beginning balance</u>
Advance for employees	1,059,346,987	878,283,816
Short-term Deposits	37,661,317,758	37,904,203,058
Payment on behalf	26,197,105,730	27,203,448,442
Other receivables	1,513,204,955	5,172,414,937
Total	<u>66,430,975,430</u>	<u>71,158,350,253</u>

6.2 Other long-term receivables

	<u>Ending balance</u>	<u>Beginning balance</u>
Long-term Deposits	1,086,505,292	4,338,448,623
Others	7,780,168,000	2,738,400
Total	<u>8,866,673,292</u>	<u>4,341,187,023</u>

6.2 Inventories

	<u>Ending balance</u>		<u>Beginning balance</u>	
	<u>Original costs</u>	<u>Allowance</u>	<u>Original costs</u>	<u>Allowance</u>
Freight, service fee	3,584,636,513	-	2,428,897,157	-
Total	<u>3,584,636,513</u>	<u>-</u>	<u>2,428,897,157</u>	<u>-</u>

7. Tangible fixed assets

	<u>Buildings and structures</u>	<u>Vehicles</u>	<u>Office equipment</u>	<u>Total</u>
Historical costs				
Beginning balance	7,091,625,550	7,889,906,328	2,931,784,461	17,913,316,339
New purchase	-	-	598,676,500	598,676,500
Completed constructions	-	-	45,909,091	45,909,091
Ending balance	<u>7,091,625,550</u>	<u>7,889,906,328</u>	<u>3,576,370,052</u>	<u>18,557,901,930</u>
<i>In which:</i>				
Fully depreciated	2,269,034,750	2,188,535,661	2,023,704,461	6,481,274,872
Assets waiting for liquidation	-	-	-	-
Accumulated depreciation				
Beginning balance	(3,647,543,880)	(5,751,319,605)	(2,396,086,689)	(11,794,950,174)
Depreciation for the year	(127,270,371)	(150,031,924)	(115,154,962)	(392,457,257)
Disposal	-	-	-	-
Ending balance	<u>(3,774,814,251)</u>	<u>(5,901,351,529)</u>	<u>(2,511,241,651)</u>	<u>(12,187,407,431)</u>
Net carrying amount				
Beginning balance	3,444,081,670	2,138,586,723	535,697,772	6,118,366,165
Ending balance	<u>3,316,811,299</u>	<u>1,988,554,799</u>	<u>1,065,128,401</u>	<u>6,370,494,499</u>
<i>In which:</i>				
Assets temporarily not in use	-	-	-	-

	<u>Buildings and structures</u>	<u>Vehicles</u>	<u>Office equipment</u>	<u>Total</u>
Assets waiting for liquidation	-	-	-	-
8. Intangible fixed assets				
			<u>Computer software</u>	
Historical costs				
Beginning balance			2,850,272,679	
New purchase			-	
Ending balance			<u>2,850,272,679</u>	
<i>In which:</i>				
Fully depreciated			2,336,131,679	
Accumulated depreciation				
Beginning balance			(2,566,372,679)	
Depreciation for the year			(22,500,000)	
Ending balance			<u>(2,588,872,679)</u>	
Net carrying amount				
Beginning balance			283,900,000	
Ending balance			<u>261,400,000</u>	
<i>In which:</i>				
Assets temporarily not in use			-	
Assets waiting for liquidation			-	
9. Short-term trade payables				
	<u>Ending balance</u>	<u>Beginning balance</u>		
<i>Payables to related party</i>	684,781,582	328,065,796		
<i>Payables to other suppliers</i>	46,564,940,831	94,964,719,511		
World Alliance GSA Pte Ltd	-	48,766,427,825		
Ethiopian Airlines	14,055,987,783	5,044,712,787		
Other parties	32,508,953,048	41,153,578,899		
Total	<u>47,249,722,413</u>	<u>95,292,785,307</u>		
The Company has no outstanding trade payables.				
10. Short-term advances from customers				
	<u>Ending balance</u>	<u>Beginning balance</u>		
Other parties	3,756,405,008	3,654,935,675		
Total	<u>3,756,405,008</u>	<u>3,654,935,675</u>		

11. Taxes and other obligations to the State Budget

	Beginning balance		Increase during the year		Ending balance	
	Payables	Receivables	Amount payable	Amount already paid	Payables	Receivables
Corporate income tax	27,351,455,882	-	6,563,617,350	(15,547,625,448)	5,240,213,084	-
VAT on local sales	154,428,413	-	763,312,143	(1,803,061,632)	1,194,177,902	-
Personal income tax	819,764,489	-	712,884,948	(1,171,756,673)	360,892,764	-
Other taxes	-	1,167,115,263	5,324,936,930	(10,411,722,965)	3,919,670,772	-
Total	28,325,648,784	1,167,115,263	13,364,751,371	(28,934,166,718)	10,714,954,522	-

12. Short-term accrued expenses

	Ending balance	Beginning balance
Handling cargos	12,416,621,025	9,805,381,921
Productivity-based bonus	350,600,001	549,344,593
Others	36,214,123,727	1,272,624,141
Total	48,981,344,753	11,627,350,655

13. Other payables

13.1 Other short-term payables

	Ending balance	Beginning balance
Receipt&payment on behalf of shipping agency - Pan	17,748,724,327	96,718,524,153
Receipt & payment on behalf of shipping agency - Vietway	19,175,677,391	19,175,677,391
Dividends	47,573,820,000	588,820,551
Short-term Deposits	5,844,941,501	3,502,466,069
Commission fees	2,548,518,375	2,353,922,140
Others	65,467,599,288	4,622,794,830
Total	158,359,280,882	126,962,205,134

13.2 Other long-term payables

	Ending balance	Beginning balance
Long-term Deposits	4,437,359,764	4,638,800,534
Cộng	4,437,359,764	4,638,800,534

14. Short-term loans

	Beginning balance	Increase in year	Decrease in year	Ending balance
Loans from banks	47,824,921,508	35,940,066,353	(73,313,921,508)	10,451,066,353

The Group obtained short-term of Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ho Chi Minh City Branch loans to finance its working capital requirements.

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15. Bonus and welfare fund

	Current period		Previous period	
Beginning balance	6,790,600,543		11,158,157,835	
Appropriation from profit	1,300,099,015		2,497,117,715	
Utilization in year	(3,687,057,708)		(6,864,675,007)	
Ending balance	4,403,641,850		6,790,600,543	

	Beginning balance	Appropriation from profit	Utilization in period	Ending balance
Bonus fund	3,801,668,356	-	(3,645,257,690)	156,410,666
Welfare fund	2,109,799,011	-	(41,800,018)	2,067,998,993
Operation fund of the Board of Directors and the Board of Supervision	879,133,176	1,300,099,015		2,179,232,191
Total	6,790,600,543	1,300,099,015	(3,687,057,708)	4,403,641,850



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16. Owners' equity

16.1 Increase and decrease in owners' equity

	Share capital	Share premium	Treasury shares	Investment and development fund	Undistributed earnings	Total
Previous year						
Beginning balance	317,158,800,000	30,146,050,000	(155,000,000)	15,925,977,872	203,425,842,758	566,501,670,630
Net profit for the year	-	-	-	-	59,878,886,085	59,878,886,085
Dividend declared	-	-	-	-	(22,190,266,000)	(22,190,266,000)
Appropriated to funds	-	-	-	-	(2,497,117,715)	(2,497,117,715)
Ending balance	317,158,800,000	30,146,050,000	(155,000,000)	15,925,977,872	238,617,345,128	601,693,173,000
Current year						
Beginning balance	317,158,800,000	30,146,050,000	(155,000,000)	15,925,977,872	238,617,345,128	601,693,173,000
Net profit for the year	-	-	-	-	10,766,404,174	10,766,404,174
Dividend declared	-	-	-	-	(47,573,820,000)	(47,573,820,000)
Appropriated to funds	-	-	-	-	(1,300,099,015)	(1,300,099,015)
Ending balance	317,158,800,000	30,146,050,000	(155,000,000)	15,925,977,872	200,509,830,287	563,585,658,159

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16.2 Details of capital contribution of the owners

Shareholders	As per the Business Registration Certificate			Contributed share capital
	Ordinary shares	VND	% owners	Ordinary shares
Transimex Corporation	19,349,981	193,499,810,000	61.01	193,499,810,000
Conasi Property Management and Development Joint Stock Company	4,158,944	41,589,440,000	13.11	41,589,440,000
Vinatrans International Freight Forwarders Company	3,447,360	34,473,600,000	10.87	34,473,600,000
Treasury shares	15,500	155,000,000	0.05	155,000,000
Other shareholders	4,744,095	47,440,950,000	14.96	47,440,950,000
Total	31,715,880	317,158,800,000	100.00	317,158,800,000

17. Shares

	Ending balance	Beginning balance
Number of shares registered to be issued	31,715,880	31,715,880
Number of shares sold to the public	31,715,880	31,715,880
- Common shares	31,715,880	31,715,880
- Preferred shares	-	-
Number of shares repurchased	(15,500)	(15,500)
- Common shares	(15,500)	(15,500)
- Preferred shares	-	-
Number of outstanding shares	31,700,380	31,700,380
- Common shares	31,700,380	31,700,380
- Preferred shares	-	-

Face value per outstanding share: VND 10,000.

17.1 Earnings per share

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	Current year	Previous year
Net profit after tax (VND)	10,766,404,174	6,133,252,455
Net profit after tax attributable to ordinary shares (VND) (*)	10,766,404,174	6,133,252,455
Weighted average number of ordinary shares in circulation (shares) (**)	31,700,380	31,700,380
Basic earnings per share (VND/share)	340	193
Diluted earnings per share (VND/share)	340	193

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18. Non-controlling interests

	Current year
Beginning balance	19,443,179,046
Share of profit during the year	1,244,023,799
Ending balance	20,687,202,845

VI. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INCOME STATEMENT

1. Sales

	Current year	Previous year
Gross revenue	316,567,093,624	309,141,051,368
Rendering of international freight	166,134,405,462	176,613,669,545
Sale of ticket airline	98,268,245,621	-
Rendering of freight forwarding services	39,822,179,523	129,264,635,522
Rendering of other services	12,342,263,018	-
Deductions	(5,739,142,097)	(5,357,236,616)
Sales returns		
Net revenue	310,827,951,527	303,783,814,752
<i>In which:</i>		
<i>Rendering of international freight</i>	<i>166,094,804,728</i>	<i>171,256,432,929</i>
<i>Sale of ticket airline</i>	<i>92,568,704,258</i>	<i>-</i>
<i>Rendering of freight forwarding services</i>	<i>39,822,179,523</i>	<i>132,527,381,823</i>
<i>Rendering of other services</i>	<i>39,822,179,523</i>	<i>-</i>

2. Cost of good sales

	Current year	Previous year
Freight fee	149,854,587,249	-
Handling fees	27,650,384,173	3,986,809,381
Labour cost	8,225,472,251	8,345,725,165
Rental fees	6,373,235,019	-
Expenses for external services	89,375,813,078	263,268,166,093
Others	1,915,928,761	-
Total	283,395,420,531	275,600,700,639

3. Financial income

	Current year	Previous year
Foreign exchange gains	2,672,541,681	1,365,621,062
Interest income	244,972,108	1,027,934,668
Total	2,917,513,789	2,393,555,730

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4. Financial expenses

	<u>Current year</u>	<u>Previous year</u>
Foreign exchange losses	9,415,748,574	2,885,105,788
Provision for diminution in value of long-term investments	1,861,082,274	882,793,391
Payment discount	-	1,264,860,534
Unrealise loss	-	40,872,329
Total	11,276,830,848	5,073,632,042

5. Selling expenses

	<u>Current year</u>	<u>Previous year</u>
Commission fee	6,515,269,688	6,613,737,846
Cộng	6,515,269,688	6,613,737,846

6. General and administration expenses

	<u>Current year</u>	<u>Previous year</u>
Labor cost	2,402,358,372	2,415,669,806
Depreciation/(amortization) of fixed assets	221,167,160	113,616,366
Allowance for doubtful debts	661,640,809	53,427,878
Other expenses	2,235,273,106	1,916,075,565
Total	4,858,798,638	4,498,789,615

7. Other income

	<u>Current year</u>	<u>Previous year</u>
Other income	9,136,364	1,209
Total	9,136,364	1,209

VII. OTHER DISCLOSURES

The Company's related parties include the key managers, their related individuals and other related parties.

Other related parties of the Company include:

<u>Related parties</u>	<u>Relationship</u>
Transimex Corporation	Parent company
Vinatrans International Freight Forwarders Company	Shareholder
Viet Way Investment Development Trading Company Limited	Subsidiary
SFS Vietnam Global Logistics Company Limited	Subsidiary
Vector Aviation Company Limited	Subsidiary
Vinh Loc Logistics Corporation	Associate
VNT Logistics Joint Stock Company	Associate
Thang Long Logistics Service Corporation	Associate
Vina Trans Da Nang	Associate
Mippec Port Joint Stock Company	Associate

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Related parties	Relationship
Vinaprint Corporation	Internal person's related organization
Macs Shipping Corporation	Internal person's related organization
Transimex Transportation Joint Stock Company	Affiliate
Transimex Distribution Center Company Limited	Affiliate
Transimex Hi Tech Park Logistics Company Limited	Affiliate
Mr Nguyen Bich Lan	Chairman of Board of Directors ("BOD")
Mr Le Duy Hiep	Member of BOD
Mr Le Van Hung	Member of BOD
Mr Vu Duc Chinh	Member of BOD
Mr Nguyen Quang Trung	Member of BOD
Ms Le Hoang Nhu Uyen	Member of BOD (resigned)
Mr Nguyen Hoang Hai	Member of BOD
Mr Nguyen Anh Minh	Deputy General Director
Mr Nguyen Huy Dieu	Member of BOD and General Director (resigned)
Mr Nguyen Ngoc Nhen	Deputy General Director (resigned)
Mr Vo Thanh Dong	Head of Board of Supervision ("BOS")
Mr Pham Xuan Quang	Member of BOS
Ms Tran Thi Van Tho	Member of BOS
Mrs Phan Phuong Tuyen	Member of BOS (resigned on 22 March 2024)
	Member of BOS (resigned on 22 March 2024)
Mr Nguyen Hai Nhat	Advisor of BOD
Mr Bui Tuan Ngoc	Secretary of BOD
Ms Do Thi Linh	Secretary of BOD (resigned)
Mr Le Quang Huy	

Significant transactions with related parties during the year were as follows:

Transimex Logistics Corporation	Lending		50.000.000.000
	Dividend declared		12.666.486.700
	Purchase of services	237.516.298	1.537.045.727
	Lãi cho vay	625.342.466	1.408.904.110
	Rendering of services	32.664.674	1.092.056.365
	Receipts and payments on behalf		81.806.362
Transimex Logistics Corporation	Purchase of services	782.758.611	3.585.270.673
	Rendering of services	68.955.032	250.694.294
	Receipts and payments on behalf	19.469.000	
Transimex Distribution Center Company Limited	Purchase of services	316.927.890	1.853.165.673
Transimex Hi Tech Park Logistics Co., Ltd	Purchase of services	60.023.866	1.672.252.480

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Thang Long Logistics Service Corporation	Purchase of services	199.082.650	1.059.044.575
	Dividend received		1.503.184.800
Logistics Joint Stock Company	Receipts and payments on behal		968.023.778
Foreign Trade Transport	Dividend declared		694.575.000
	Purchase of services	1.912.333.466	271.002.526
	Rendering of services		94.781.826
Vina Trans Da Nang Joint Stock Company	Rendering of services		94.776.221
	Purchase of services	38.550.000	6.299.400
	Capital contribution	8.344.800.000	

Related parties	Transactions	Current year	Previous year
Transimex Corporation	Lending	50,000,000,000	-
	Dividend declared	12,666,486,700	-
	Purchase of services	1,453,695,865	832,477,036
	Rendering of services	1,092,056,365	94,183,002
	Loans interest	1,408,904,110	-
Vinatrans International Freight Forwarders Company	Dividend declared	2,413,152,000	2,413,152,000
	Purchase of services	93,383,704	17,145,370
Transimex Logistics Corporation	Purchase of services	2,843,876,841	2,427,375,028
	Rendering of services	250,694,294	137,488,042
Transimex Distribution Center Company Limited	Purchase of services	1,749,550,403	1,431,487,968
Transimex Hi Tech Park Logistics Co., Ltd.	Purchase of services	1,608,097,342	2,055,925,540
VNT Logistics Joint Stock Company	Dividend declared	694,575,000	694,575,000
	Purchase of services	242,042,627	1,857,802,376
	Rendering of services	1,398,122	23,174,200
	Convert bond to ordinary shares	-	14,870,700,000
	Bond interest	-	339,377,893
Thang Long Logistics Service Corporation	Purchase of services	1,059,044,575	1,932,178,267
	Capital contribution	-	4,555,110,000
	Dividend received	1,503,184,800	1,503,184,800

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Vinaprint Corporation	Rendering of services	1,003,000,000	-
SFS Vietnam Global Logistics Company Limited	Rendering of services	638,318,729	319,321,010
	Purchase of services	-	2,026,575
Vina Trans Da Nang Joint Stock Company	Purchase of services	6,299,400	66,998,774
		-	50,069,322
Mac's Shipping Corporation	Purchase of services	128,455,234	178,170,411
Mipec Port Joint Stock Company	Capital contribution	-	26,455,000,000
Vinh Loc Logistics Corporation	Capital contribution	-	2,400,000,000

Amounts due from and due to related parties at the balance sheet date were as follows:

<i>Short-term trade receivables</i>	Current year	Previous year
Kintetsu World Express (Vietnam), Inc	156,168,000	
Transimex Corporation	32,664,674	
Transimex Logistics Corporation	17,174,962	5,510,739
TOTAL	206,007,636	5,510,739

<i>Other long-term receivables</i>	Current year	Previous year
Transport and Trading Services JSC	69,120,000	-
TOTAL	69,120,000	-

<i>Other short-term receivables</i>	Current year	Previous year
Transimex Corporation	210,958,904	278,767,123
Mac's Shipping Corporation	1,500,000	3,000,000
Kintetsu World Express (Vietnam), Inc	(6,120,000)	(6,120,000)
TOTAL	206,338,904	275,647,123

<i>Short-term loan receivables</i>	Current year	Previous year
Transimex Corporation	50,000,000,000	50,000,000,000
TOTAL	50,000,000,000	50,000,000,000

<i>Short-term trade payables</i>	Số cuối kỳ	Số đầu kỳ
Viet Nhat Transport Company Limited	108,788,400	
Thang Long Logistics Service Corporation	63,746,838	
Transimex Corporation	193,206,426	77,199,200
Transimex Logistics Corporation	207,048,600	232,495,796

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Vector Aviation Co., Ltd.	64,500,000	13,550,000
Transimex Distribution Center Company Limited	93,875,501	
Transimex Hi Tech Park Logistics Co., Ltd.	31,665,817	
TOTAL	762,831,582	323,244,996

Transactions with other related parties

Allowance of members of the BOD and BOS during the period was as follows:

		Current year	Previous year
Mr Nguyen Bich Lan	Chairman of BOD	33,333,333	33,333,333
Mr Bui Tuan Ngoc	Advisory of BOD	33,333,333	33,333,333
Mr Le Duy Hiep	Member of BOD	23,333,334	23,333,334
	Member of BOD	-	23,333,334
Ms Le Hoang Nhu Uyen	(resigned)		
Mr Le Van Hung	Member of BOD	23,333,334	23,333,334
Mr Nguyen Anh Minh	Member of BOD	23,333,334	-
	Member of BOD	-	23,333,334
Mr Nguyen Ngoc Nhen	(resigned)		
Mr Nguyen Quang Trung	Member of BOD	23,333,334	23,333,334
Mr Vu Chinh	Member of BOD	23,333,334	23,333,334
Mr Vo Thanh Dong	Head of BOS	23,333,334	23,333,334
Mr Pham Xuan Quang	Member of BOS	16,666,668	-
	Member of BOS	-	16,666,668
Mr Nguyen Hai Nhat	(resigned)		
Ms Tran Thi Van Tho	Member of BOS	16,666,668	-
	Member of BOS	-	16,666,668
Ms Phan Phuong Tuyen	(resigned)		
Ms Do Thi Linh	Secretary of BOD	9,999,999	-
	Secretary of BOD	-	9,999,999
Mr Le Quang Huy	(resigned)		
TOTAL		250,000,005	273,333,339

Salary of Chairman of BOD and management during the period was as follows:

		Current year	Previous year
Mr Nguyen Bich Lan	Chairman	213,597,675	233,222,463
Mr Nguyen Anh Minh	General Director	189,621,000	178,628,478
Mr Nguyen Ngoc Nhen	Deputy General Director	30,000,000	30,000,000
Ms Le Thi Ngoc Anh	Chef Accountant (resigned)	-	127,927,826
Mr Nguyen Huy Dieu	General Director (resigned)	-	71,548,524
TOTAL		433,218,675	641,327,291



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Ho Chi Minh City, 29 April 2025.

PREPARER

Dam Thi Hoa

CHIEF ACCOUNTANT

Nguyen Hong Kim Chi

GENERAL DIRECTOR



Nguyen Anh Minh



